

Innovative Dialysis Systems Uses Corepoint Integration Engine to Integrate Acquired Facilities and Improve Patient Care

Frisco, Texas – April 10, 2012 – Corepoint Health announced today that Innovative Dialysis Systems and its parent company Ambulatory Services of America, Inc., used [Corepoint Integration Engine](#) to implement 11 complex [healthcare IT interfaces](#) during the first quarter of 2012. Using the Corepoint Integration Engine, Innovative Dialysis was able to integrate 17 newly acquired dialysis centers seamlessly. Innovative Dialysis is headquartered in Long Beach, Calif., and Ambulatory Services of America is headquartered in Brentwood, Tenn.

Hal Porter, Vice President of Information Technology at ASA, said “a key reason we chose to partner with Corepoint Health was due to Corepoint’s reputation for [solid customer service](#) and their ability to help us build healthcare interfaces quickly and productively.”

Porter highlighted the advantages of Corepoint’s Integration Engine in assisting Innovative Dialysis and ASA in integrating the recent acquisition of Renal CarePartners, Inc. Porter said, “Because the Corepoint Integration Engine makes it easy to connect disparate systems and databases, we were able to seamlessly integrate the data from the 17 acquired facilities, each with a unique information system. It would have been much more difficult and taken much longer without Corepoint Health.”

“Since installing Corepoint Integration Engine, Innovative Dialysis’ clinical staff works more efficiently, so that staff members can spend more quality time with patients,” Porter said. Prior to partnering with Corepoint Health, the same patient data had to be entered into three to four different databases. Now, Innovative has one central point of patient registration, and that information is distributed to all associated databases through interfaces built and maintained using the Corepoint Integration Engine.

“Our plan is that the Corepoint Integration Engine will become the central nervous system for everything we do, so we will have more control over the data. Now we can translate the data and make different systems work better together,” Porter said.

Because every [healthcare provider](#) is unique, Corepoint Health CEO Phil Guy said it is important to truly understand each provider’s integration challenges, something that is only possible through open communication and a team approach.

“We are proud of the relationships we have built with our customers, which truly is a collaborative partnership created from frequent, candid conversations that allow us to understand each client’s unique needs. This team philosophy helps Corepoint Health thoroughly understand and address each customer question, suggestion, or initiative,” Guy said. “Knowing our customers, combined with our flexibility to consistently add new product features, are key factors that Corepoint Integration Engine has been named the number one interface engine in the *Top 20 Best in KLAS Awards: Software & Professional Services* for the past three years.”



About Ambulatory Services of America, Inc. and Innovative Dialysis Systems:

Ambulatory Services of America, headquartered in Brentwood, Tennessee, is a diversified health care services company that provides alternative site services in partnership with physicians. ASA, through its subsidiaries Innovative Dialysis Systems and Radiation Oncology Services of America, Inc. provides dialysis services and radiation oncology services. ASA, through Innovative Dialysis, owns interests in and provides management services to 65 dialysis programs in 13 states and the territory of Guam, serving more than 5,700 patients. In addition, Innovative Dialysis provides management services only to six additional dialysis programs in California and the territory of Puerto Rico, and provides acute dialysis services under contracts with 13 inpatient providers. ASA also owns interests in and provides management services to 19 radiation oncology centers in six states through its subsidiary Radiation Oncology Services of America. Learn more at www.asaambulatory.com.

About Corepoint Health:

Corepoint Health has the healthcare IT experience and strength to deliver a dramatically simplified approach to internal and external data integration and health information exchange for hospitals, radiology centers, laboratories, and clinics. Our next generation software solutions are transformational and will streamline your IT environment, provide a fast track to achieving your interoperability goals, and create operational leverage within your organization. Corepoint Health's solutions achieve a needed balance of being both intuitive and sophisticated while delivering solid functionality and performance. Our approach significantly reduces the demands on your IT staff and budget.

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